

Financial Report

Financial Report to 2018 Convention Delegates

Public School Employees of Washington Audited Financial Statements - September 1, 2016 - August 31, 2017

Statement of Financial Position		Statement of Activities	
Assets		Income	
Cash and cash equivalents	\$3,531,111	Dues, Fees and assessments	\$11,821,568
Receivable	950,468	Affiliate rebates and grants	866,339
Investments	2,494,736	Registration fees	136,041
Deposits and Other Assets	46,232	Interest and other revenues	<u>92,040</u>
Land, Buildings & Equipment (net)	<u>3,255,729</u>	Total Income	12,915,988
Total Assets	10,278,276	Expenses	
Liabilities and Fund Balances		Chapter and member representation	7,901,449
Accounts Payable	374,031	Administrative and general	2,343,109
Vacation and sick leave payable	595,430	Local chapter support	537,912
Wages and payroll taxes payable	242,059	Governmental relations	634,195
Rebates and dues payable	95,913	Union leadership and governance	685,707
Pension contributions payable	41,246	Membership training and development	75,106
Related party and affiliate payable	<u>424,379</u>	Communications	226,745
Total Liabilities	1,773,058	Community and charitable support	<u>25,314</u>
Unrestricted Net Assets	<u>8,505,218</u>	Total Expenses	12,429,537
Total Liabilities and Fund Balances	<u>\$10,278,276</u>	Changes in unrestricted net assets	486,451
		Unrestricted net assets	
		Beginning of year	<u>8,018,767</u>
		End of Year	<u>\$8,505,218</u>

Note:
Independent audit conducted by Moss Adams, LLP

Annual Budget September 1, 2018 - August 31, 2019

The board of directors approved the 2018 - 2019 Budget on May 19, 2018:

Income	
Dues	\$13,638,909
SEIU Rebates	359,100
Other Income	<u>224,520</u>
Total Income	14,222,529
Expenses	
Salaries, Taxes and Benefits	7,245,701
Professional Services	435,000
Program Expenses	1,702,000
Travel and Related Expenses	635,000
Professional Development	53,500
SEIU Dues	3,588,970
Facility and Equipment	415,000
General Expense	<u>130,500</u>
Total Expense	14,205,671
Net Earnings / (Loss)	<u>\$16,858</u>

- 2018 - 2019 Income Assumptions:**
- Assumes revenue will increase by 7% from amounts forecasted for the 2017 - 2018 fiscal year.
 - McCleary decision major driver of revenue increase.
- 2018 - 2019 Major Expense Assumptions:**
- Cover contractual obligations.
 - Continue transition for paying dues to SEIU International.
 - This Budget includes adjustments to committee budgets.
 - Additional funding budgeted to bring back programs to the members.
 - Make adjustments to budgets based on prior budget experience.
 - We will continue to fund new efficiencies and / or areas of study that will help reduce expenses.